

# Doug Shapiro

(917) 929-0998  
doug@dougshapiro.com

## Experience

### **Independent Business Role-Player and Standardized Patient** **2014 – Present**

- Proficiency in Management & Leadership Development, Cohort Learning Journeys, Learning Academies and Leadership Offsites.
- Role-play custom-made scenarios with employees of client utilizing Forum Theatre, one-on-one, and bespoke techniques.
- Provide constructive insight to employees through standardized feedback models.
- Familiarize self with all technical materials necessary to convincingly role-play with employees.
- Clients for work throughout the United States and Costa Rica include:
  - **Potential Squared**, Berkhamstead, United Kingdom
  - **Edge Plus Global**, Reading, United Kingdom
  - **Concept 2 Competence**, Bangalore, India
  - **Corporate Drama**, London, United Kingdom
  - **Alda Communication Training**, New York, NY
  - **Weill Cornell Medical College**, New York, NY
  - **Maimonides Medical Center**, Brooklyn, NY
  - **Columbia University School of Nursing**, New York, NY
  - **New York Medical College**, Valhalla, NY

### **Accelerated Artist**, New York, NY

**2009 – 2018**

#### *Freelance Career Coach*

- Coach clients one on one to apply business principles to their artistic careers.
- Deliver classroom lectures on effective mailing strategies and networking principles.
- Co-Facilitate workshops with Brett Barry on branding Voice Actors.
- Created video and written articles for Accelerated Artist blog.

### **Major Universities along the Eastern United States**

**2005 – Present**

#### *Guest Lecturer on the business of acting (through Accelerated Artist and my own contacts)*

New Mexico State University • Pace University • SUNY New Paltz • Shenandoah Conservatory • Villanova University • James Madison University • NYCDA • NYFA • University of Southern Maine • Curry College • University of Southern Connecticut

## Education

### **Syracuse University**

**9/ 1988 - 5/1992**

#### ***Bachelor of Fine Arts with Honors, Magna Cum Laude***

Concentrations in Music Theatre, Vocal Jazz, and Stage Management

## Skills

PC and Macintosh • Microsoft Applications: Excel, Word, Access, Powerpoint, Outlook Express • Quicken • Netscape • FileMaker Pro • Word Processing • PDAs

## Related Skills

*Actor:* Project Management, Database Creation with experience in mass mailings, Marketing/Promotion Strategy